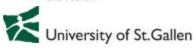
Institute for Public Services and Tourism



Travel Market Switzerland -Overlook

Dr. Christian Laesser University of St. Gallen

12/6/02 Content

- Key features of TMS
- Some results (selection)



12/6/02 Page 3

Key features of TMS



12/6/02 **Scope**

- **Private trips**: Travel away from home with
 - at least 1 overnight stay
 - all leisure reasons
- **Private excursions**: Travel away from home with
 - no overnight stays
 - distance of at least 30km or
 - destination frequency less than 6 times a year



$\frac{12/6/02}{P_{\text{Bgs}}}$ Method, Sampling, Sample

- **Method:** Self-administrated and structured written interviews of household, including the examination of
 - the households themselves
 - all trips made by their members
- **Sampling:** Representative sample of households, located in the German- and French-speaking part of Switzerland (consumer jury by IHA.GfK)
- Sample:
 - 1'263 households
 - 8'663 persontrips
 - 6'288 cellexcursions

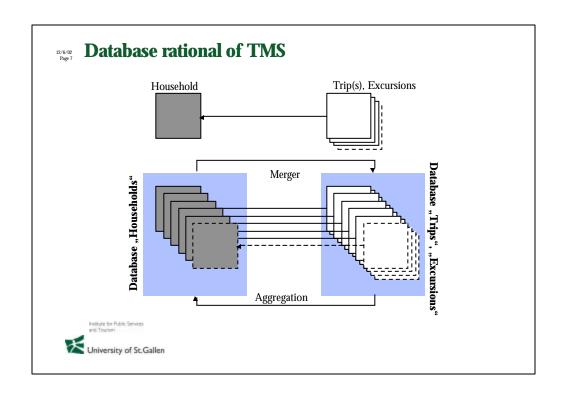


$\frac{12/6/02}{Page 6}$ Restriction/ Underrepresentation

- · Persons in collective households
- Persons older than 80
- Most of the foreign citizens in the survey come from the neighboring countries
- Trips with a regular and homogeneous repetition rate (for example to own holiday homes)

→ Approximately 20% of all trips taken have not been recorded





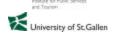
$_{\scriptscriptstyle{12/6/02}}$ Databases available by means of SPSS

- Household_4waves.sav (1,233 cases by 126 variables)
- Household_persons_4waves.sav (3,149 cases by 79 variables)
- Trips_cells_4waves.sav (4,300 cases by 349 variables)
- Trips_persons_4waves.sav (8,744 cases by 349 variables)
- Excursions_cells_4waves.sav (6,288 cases by 81 variables)
- Additional files with more cases on a non 4-wave basis



$_{_{\text{Page}}^{3}}$ Key travel variables recorded 1

- Destination
- Number of participants
- Duration of trip
- Month and weekday of trip
- Time based reason of trip
- Type of trip
- Travel motivation
- Point of time of travel decision
- Sources of information before travel decision



$_{_{_{_{_{26}}00}}}$ Key travel variables recorded 2

- Travel decision structure (pro Destination vs. pro activity)
- Sources of information for travel preparation
- Degree of packaging and time of booking
- Means of transportation to destination
- Means of transportation in destination
- Type of accommodation
- Sports activities
- Non-sports activities



$_{\scriptscriptstyle{\frac{12/6/02}{P_{sp}:1}}}$ Key travel variables recorded 3

- Satisfaction: with trip as a whole, with the products offered in the destination, with the accommodation chosen
- Travel costs
- Probability of returning to the same destination or the same accommodation



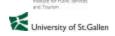
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Some results



Results overview

- With regard to travel propensities, a high level stabilization can be observed
- There is an indication of a trend termination with regard to the shorteing of trips
- Switzerland remains the favourite destination, even with market shares continously declining
- Summer season is loosening to spring and fall
- Visiting friens and relatives is among the stongest drivers of travel
- Cars and planes still dominate more than ever
- The hotel industry is reclaiming market shares at cost of the parahotel sector



Net travel propesnity with regard to trips with 4+ overnight stays

