

## Preferred citation style

---

Axhausen, K.W. (2004) Markets, networks and productivity: Some suggestions, Seminar at FUNDP, Namur, March 2005.

# Markets, networks and productivity: Some suggestions

KW Axhausen

IVT

ETH

Zürich

March 2005

 *Institut für Verkehrsplanung und Transportsysteme*  
*Institute for Transport Planning and Systems*

**ETH**

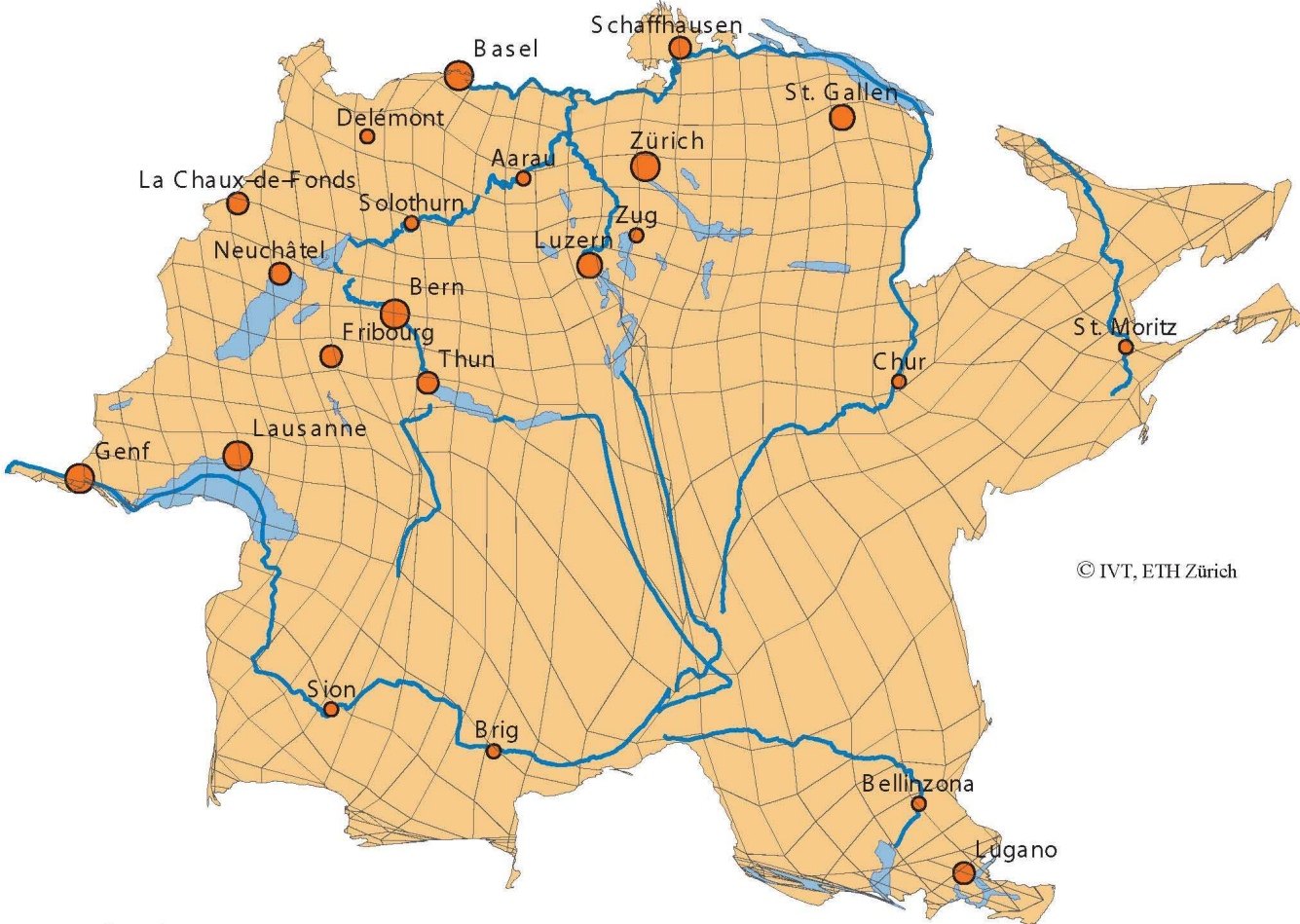
Eidgenössische Technische Hochschule Zürich  
Swiss Federal Institute of Technology Zurich

# Overview

---

- Goods markets and infrastructure networks
- Personal activity spaces and infrastructure networks
- Social networks and travel
- Research issues

# Markets: “road-based” - Switzerland (1950)

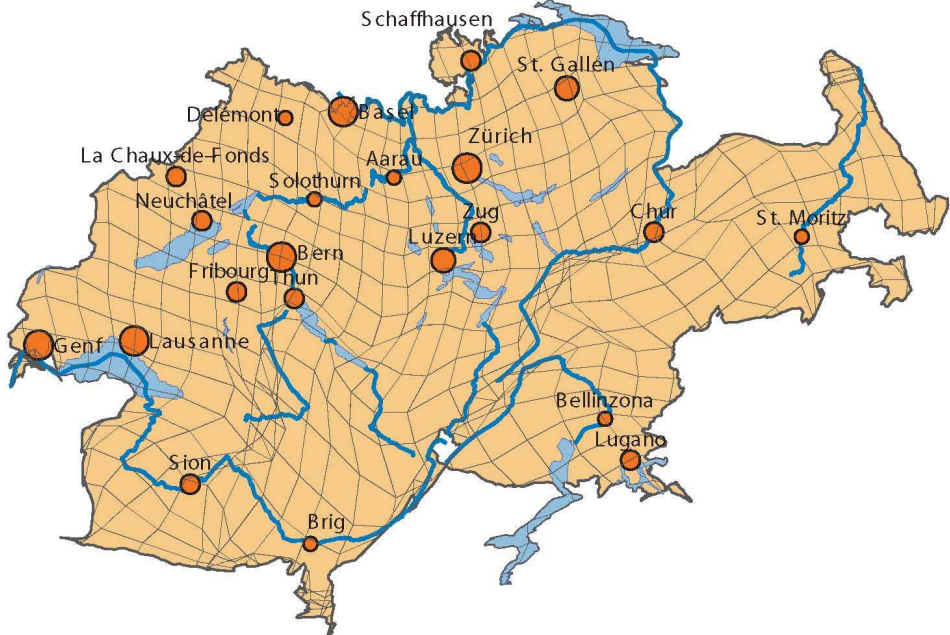


© IVT, ETH Zürich

1 Stunde

10km x 10km Raster

# Markets: “road-based” - Switzerland (2000)

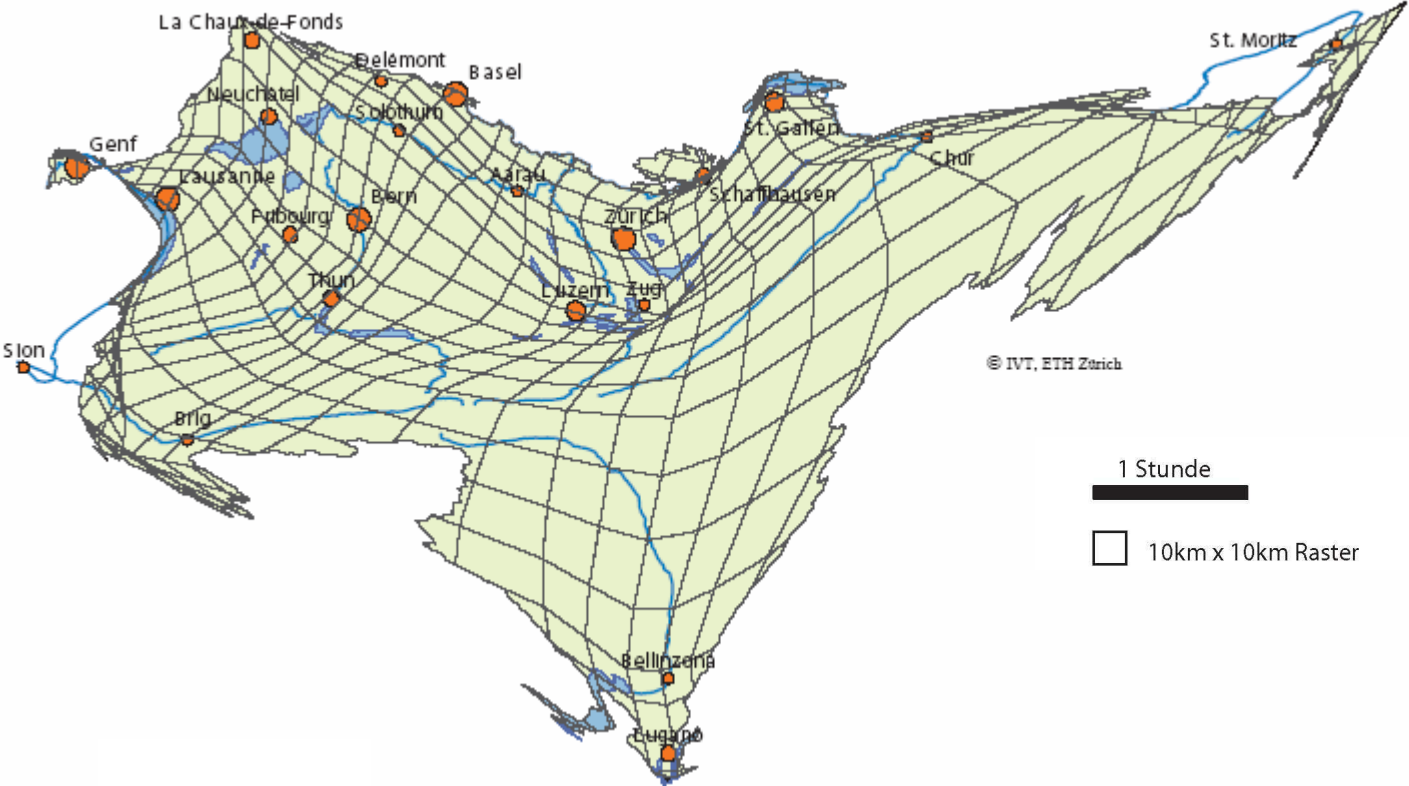


1 Stunde

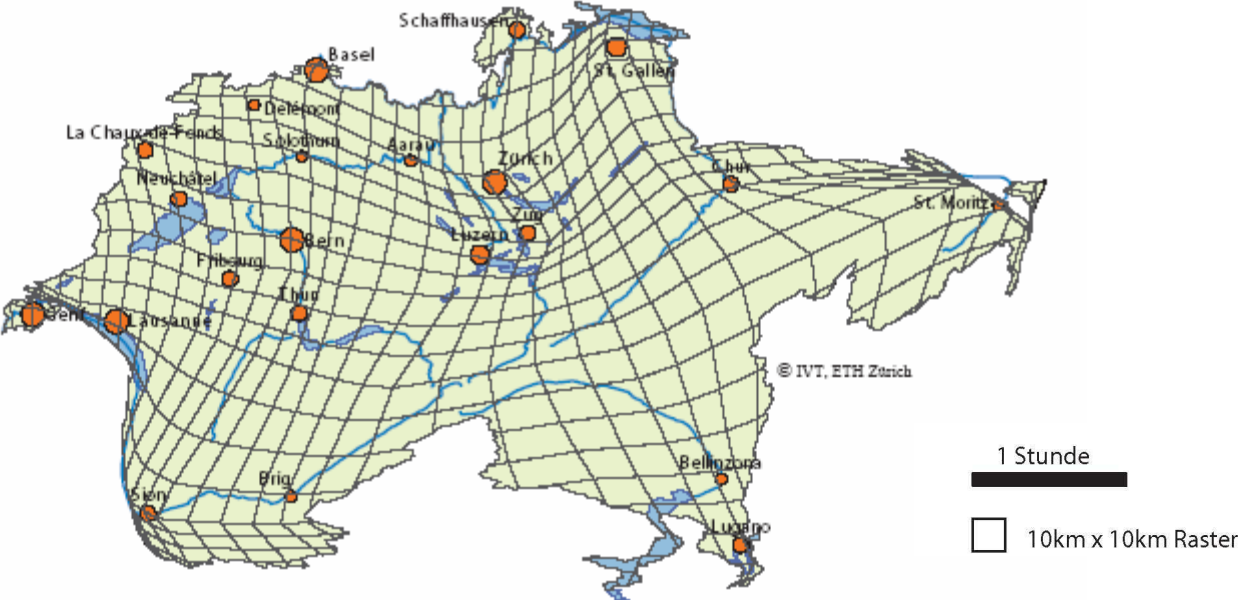


10km x 10km Raster

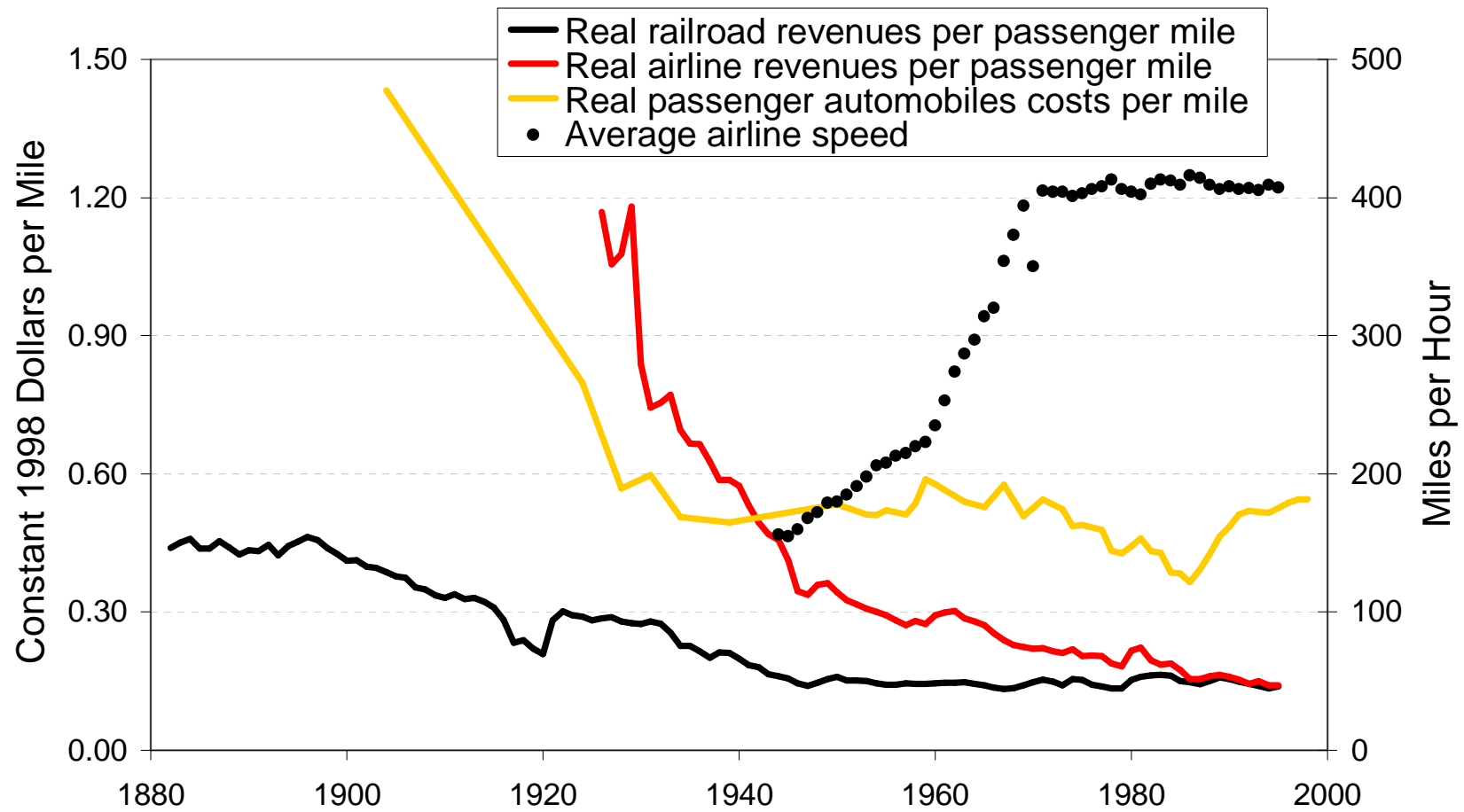
# Markets: “rail-based” - Switzerland (1950)



# Markets: “rail-based” - Switzerland (2000)

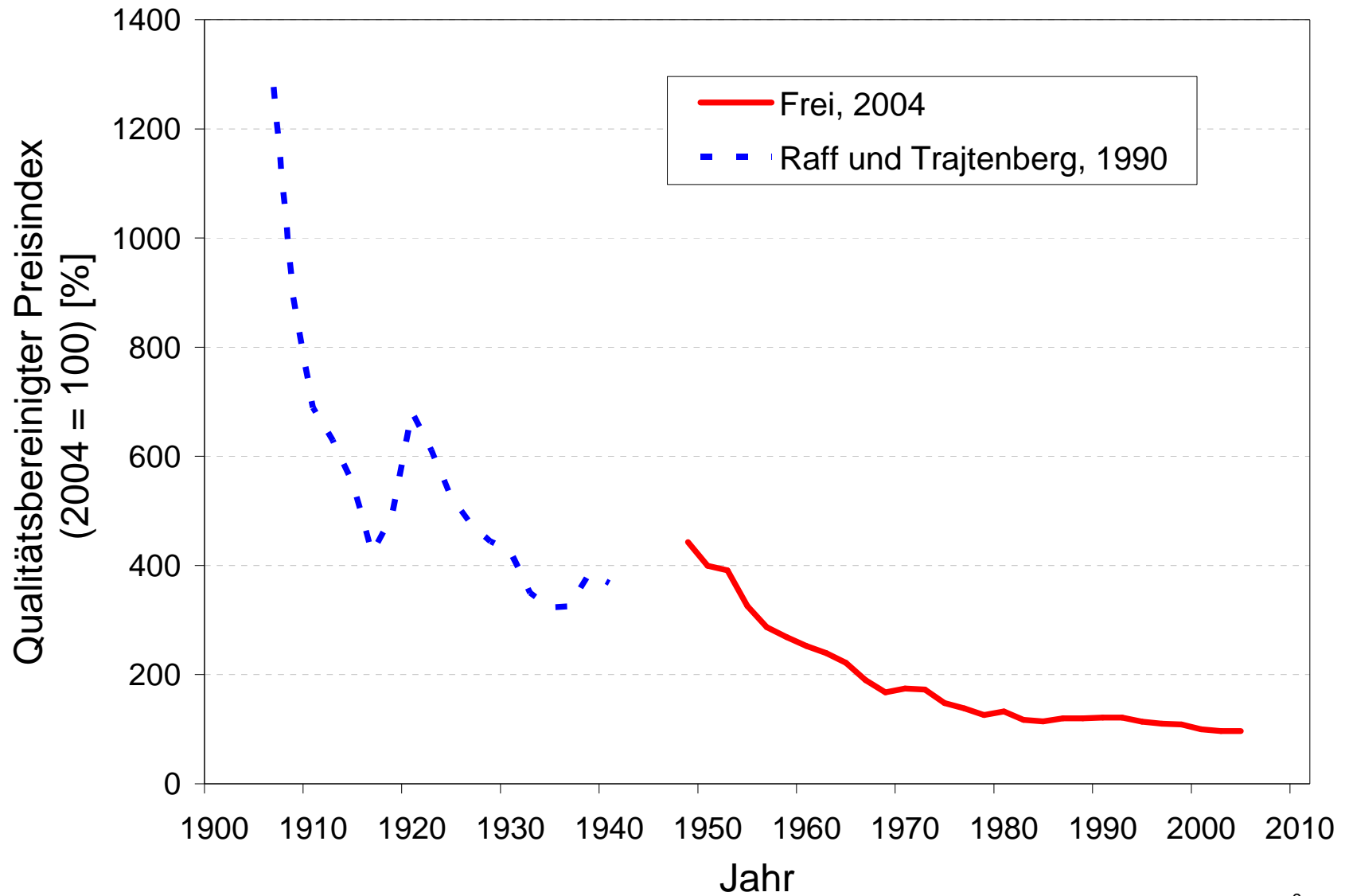


# Markets: price deflation in transport

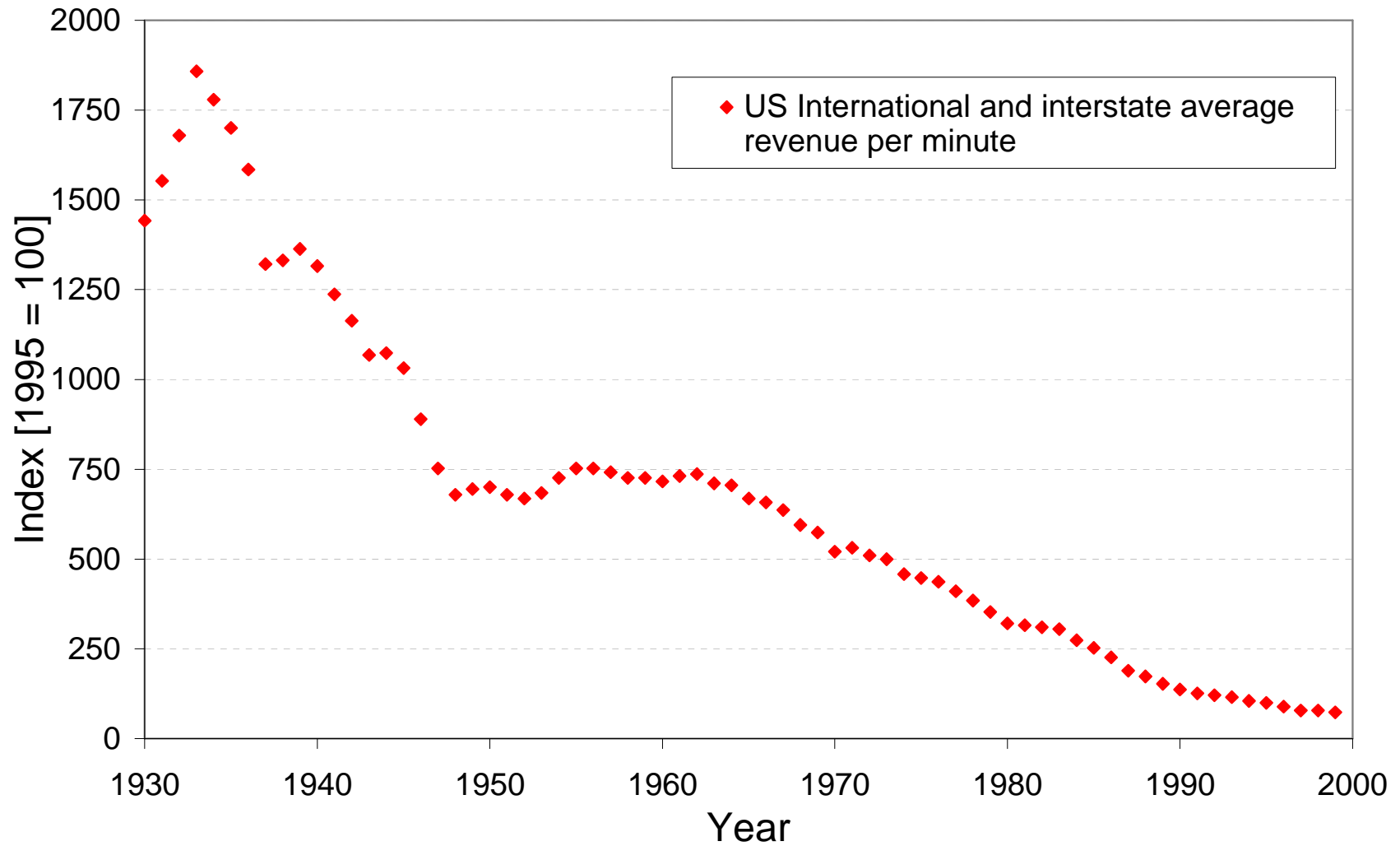




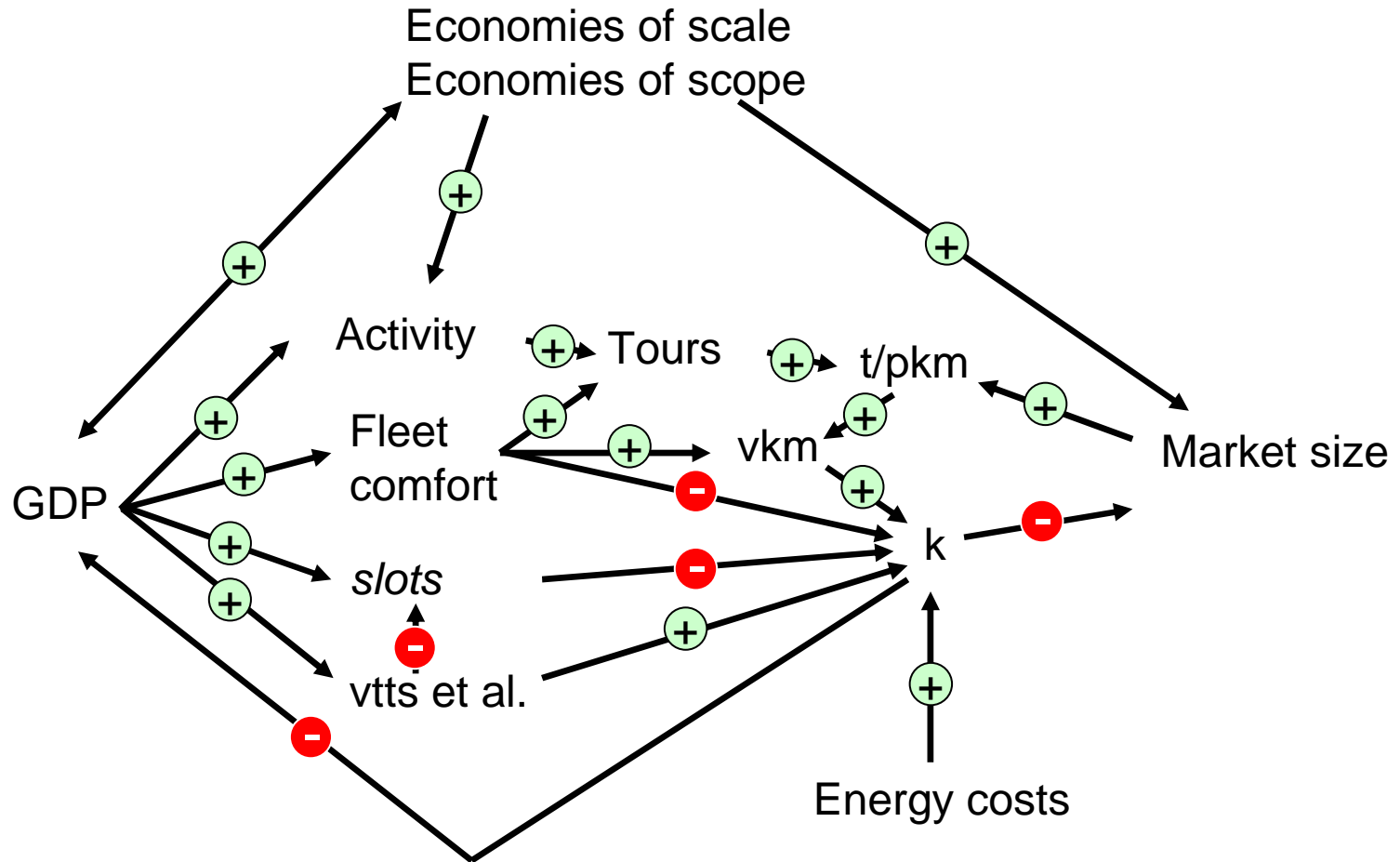
# Markets: price deflation for cars



# Markets: price deflation for telecommunication



# Size of goods markets and productivity: A hypothesis

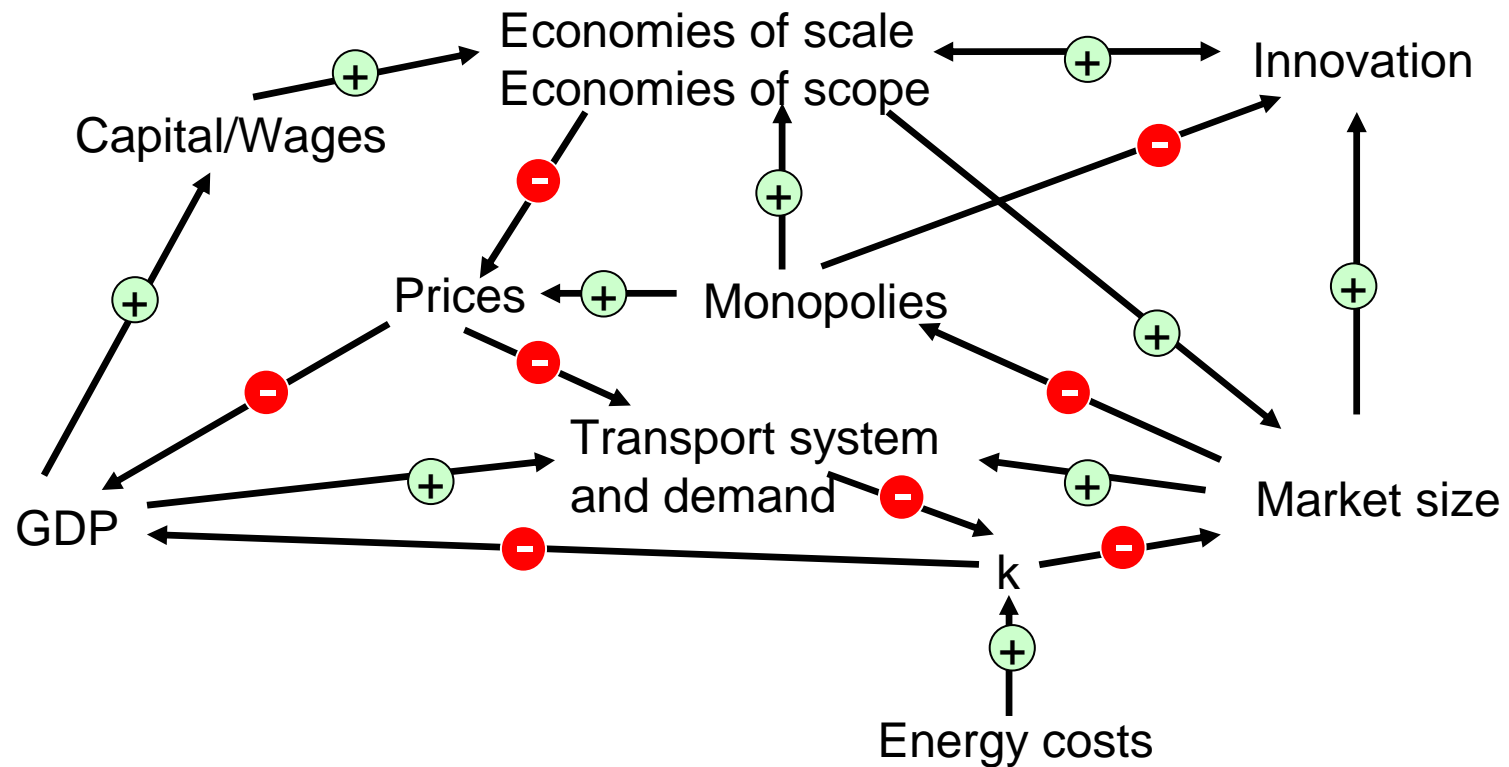


⊕ Elasticity > 0

⊖ Elasticity < 0

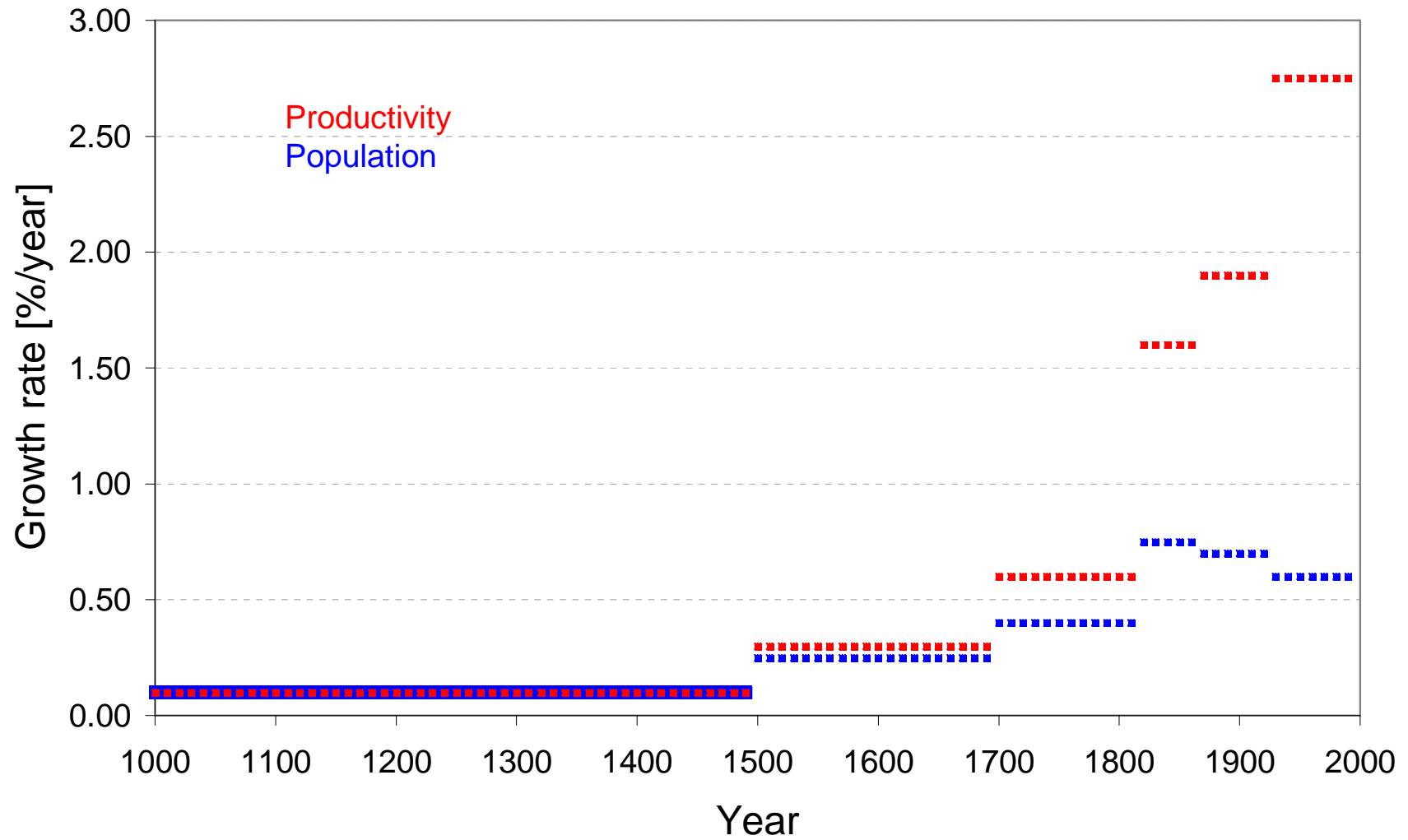
Slots: possibilities to move goods or people  
 For a given infrastructure and commercial and private fleet

# Size of goods markets and productivity: A hypothesis



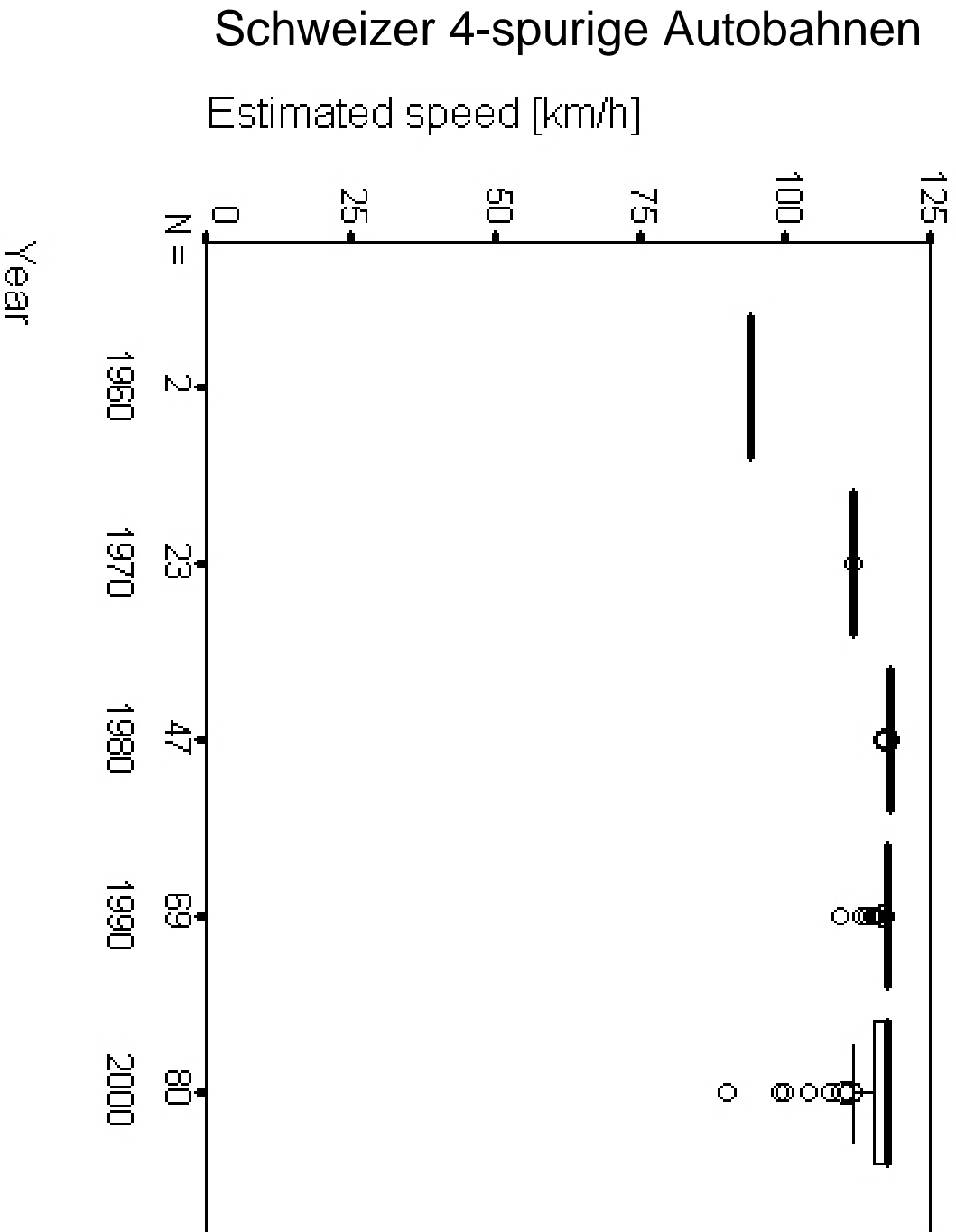
(+) Elastizität > 0    k: Generalisierte  
 (-) Elastizität < 0    Kosten

# Evidence: Western European productivity growth

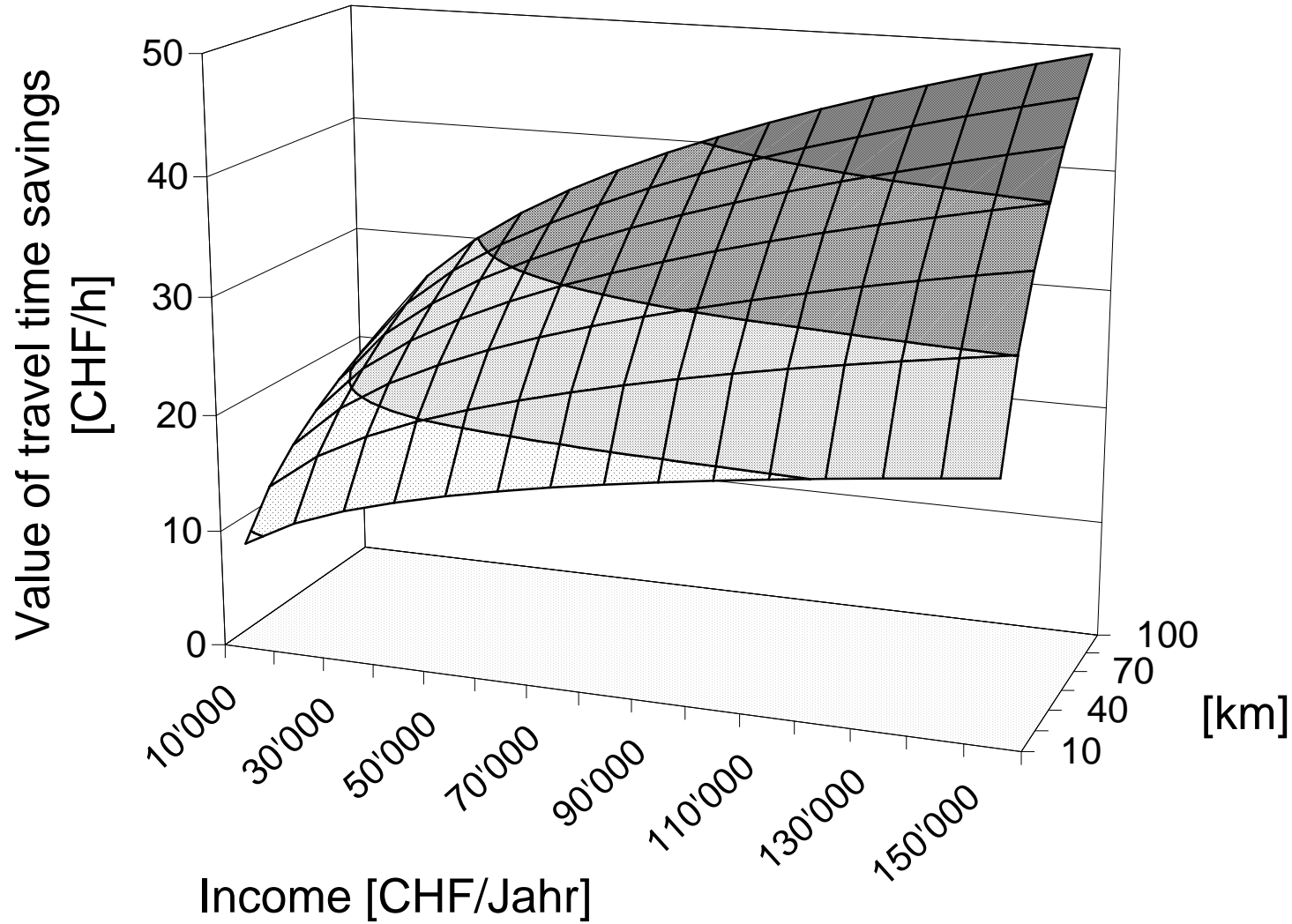


Nach Galor und Weil (2000)

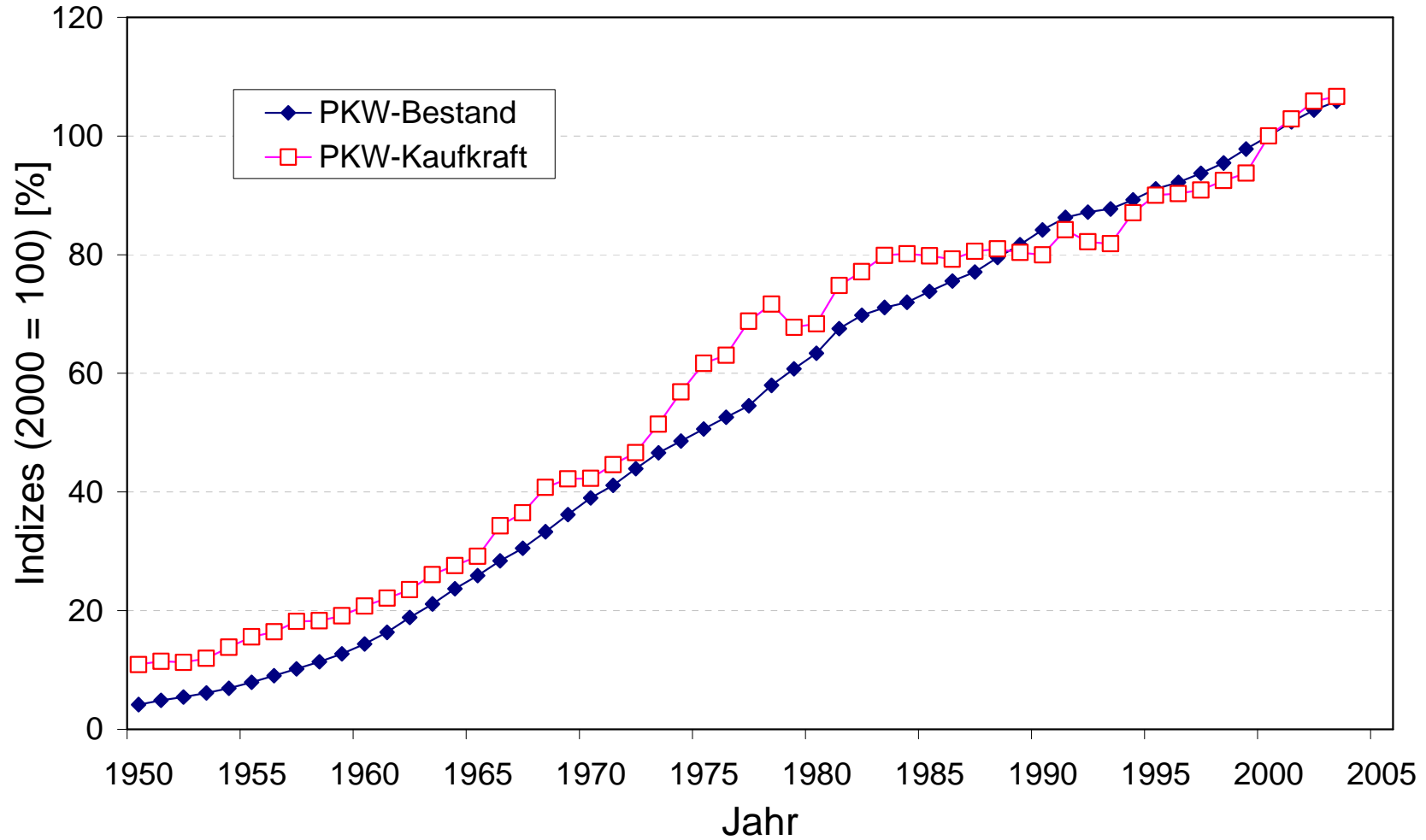
Evidence: speeds = f(vkm, fleet size, regulation)



# Evidence: $VTTTS = f(\text{income}, \text{distance})$ (CH, commuters)



# Evidence: car demand = f(purchasing power) (CH)

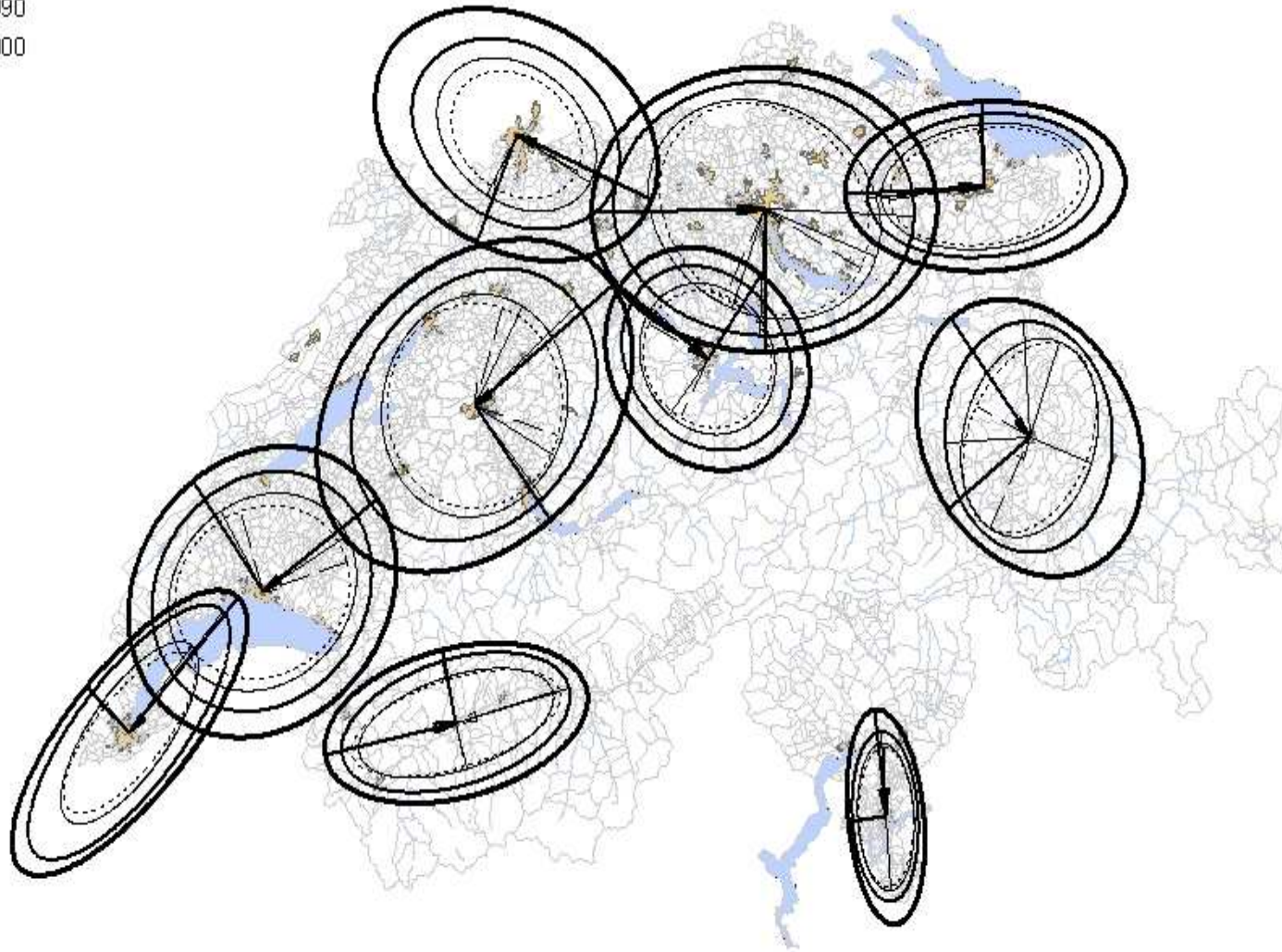




# Evidence: market size (Swiss commuter sheds)

---

- 1970
- 1980
- 1990
- 2000



## First summary

---

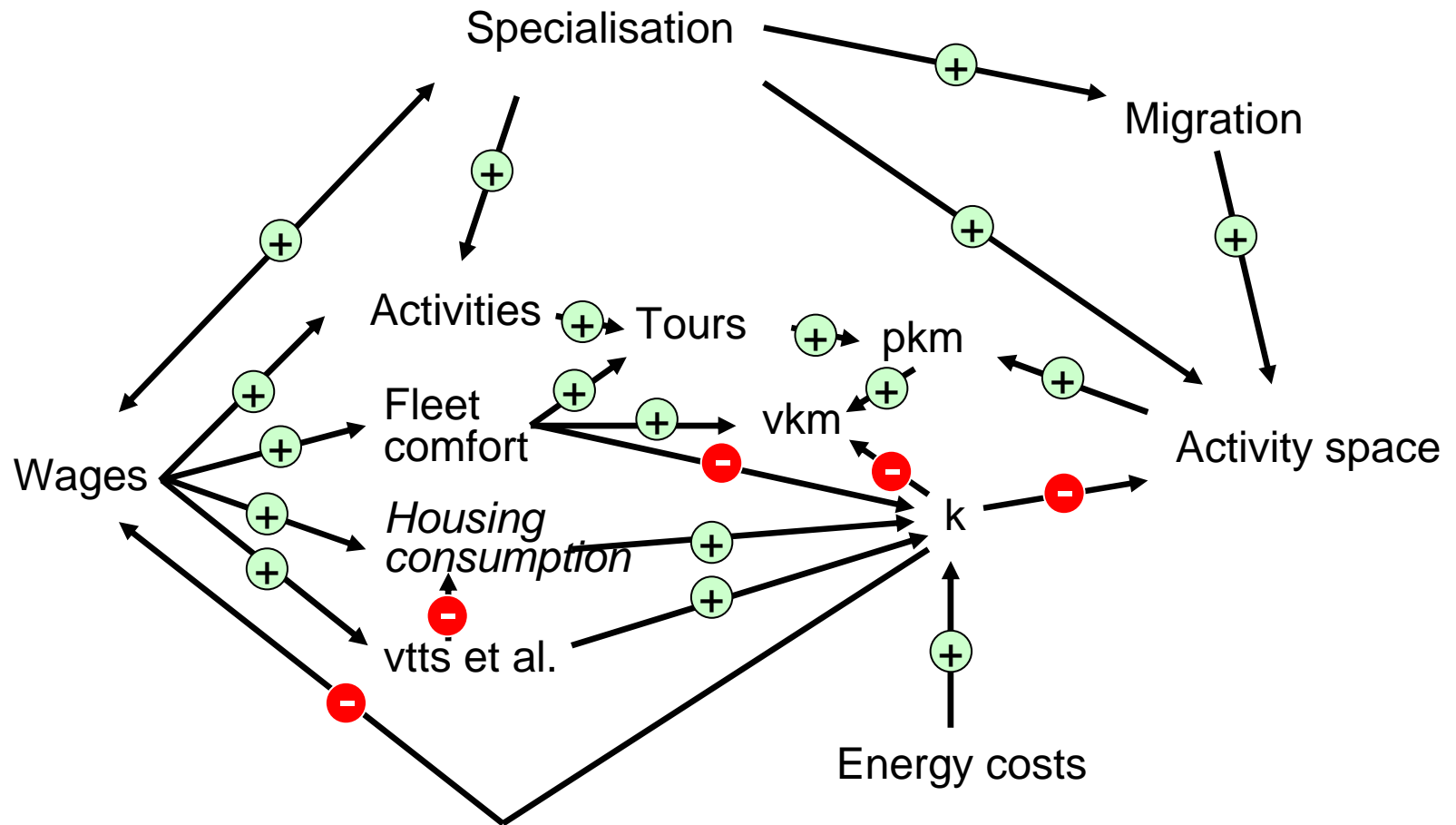
Decoupling commercial traffic from economic growth is difficult

Transport system and economic system co-evolve to lower generalised cost of transport

Dematerialisation of the economy lowers costs of transport further

Dematerialisation will increase the importance of face-to-face to contacts

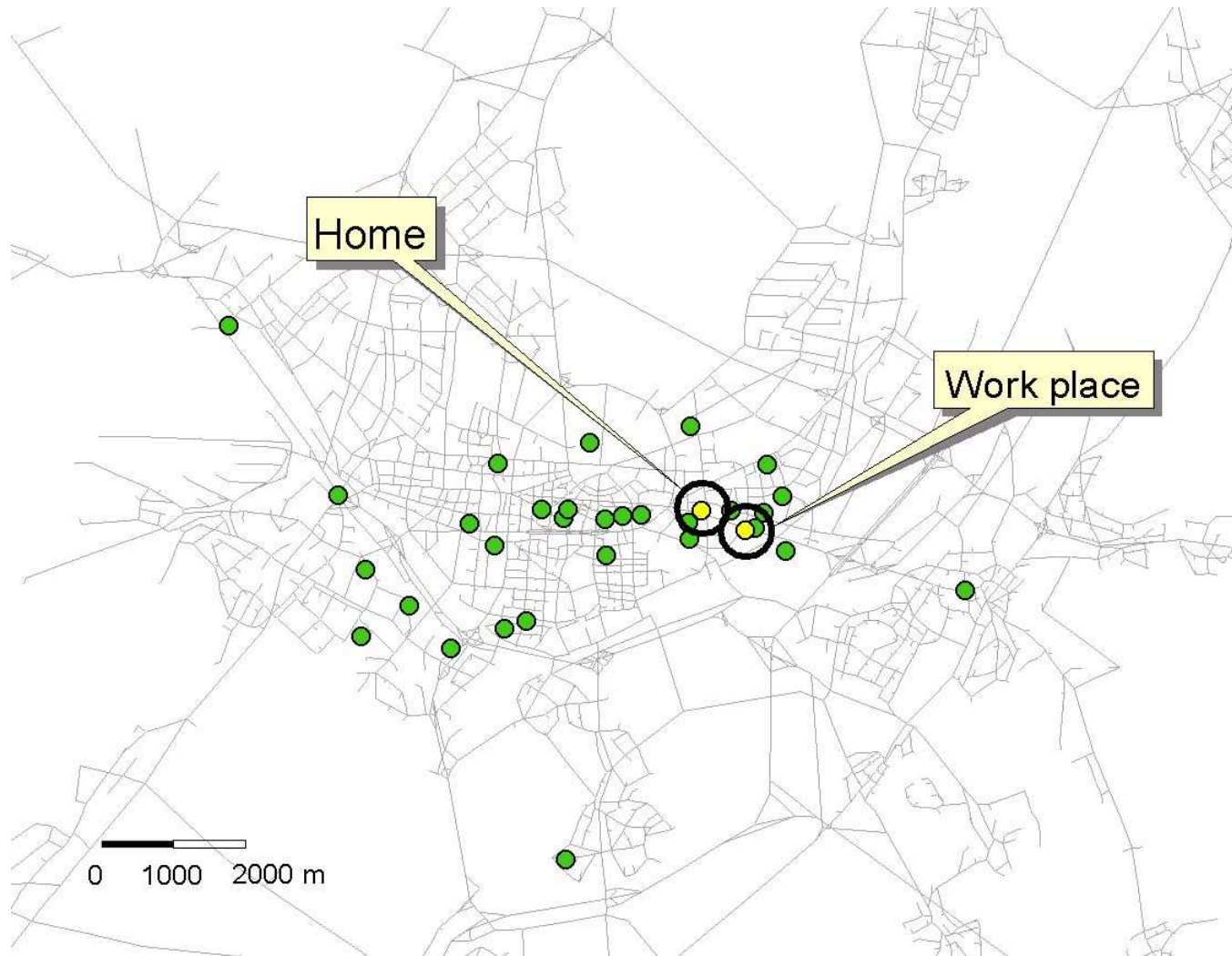
# Size of activity spaces: A hypothesis



⊕ Elasticity > 0  
 ⊖ Elasticity < 0

k: personal short term generalised costs of travel

# Example of local activity space



Female, 24  
Full time  
Single  
216 trips / 6  
weeks

# Example of a local activity space

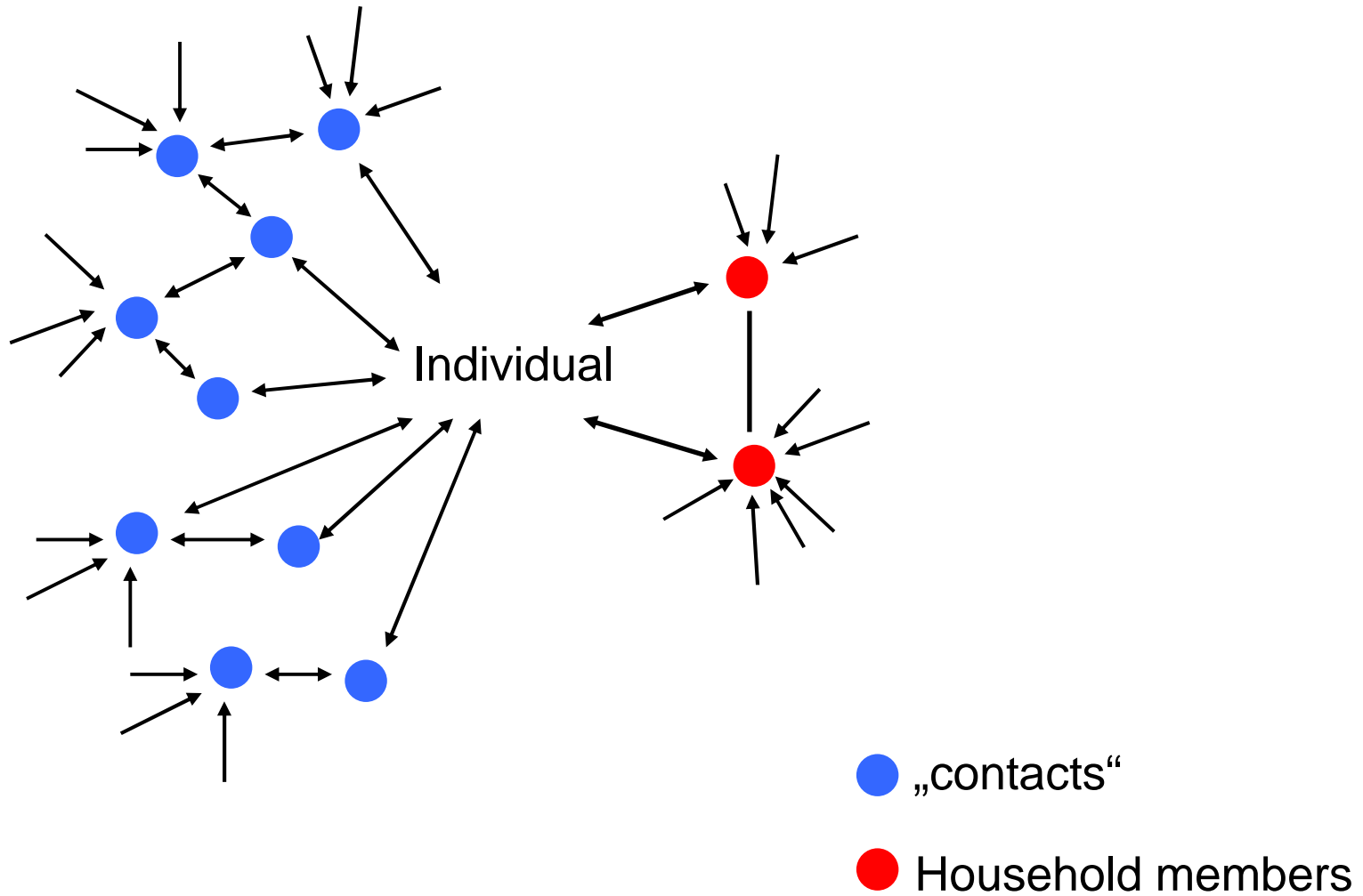
---



Male, 50  
Full time  
1 child  
120 trips / 6  
weeks

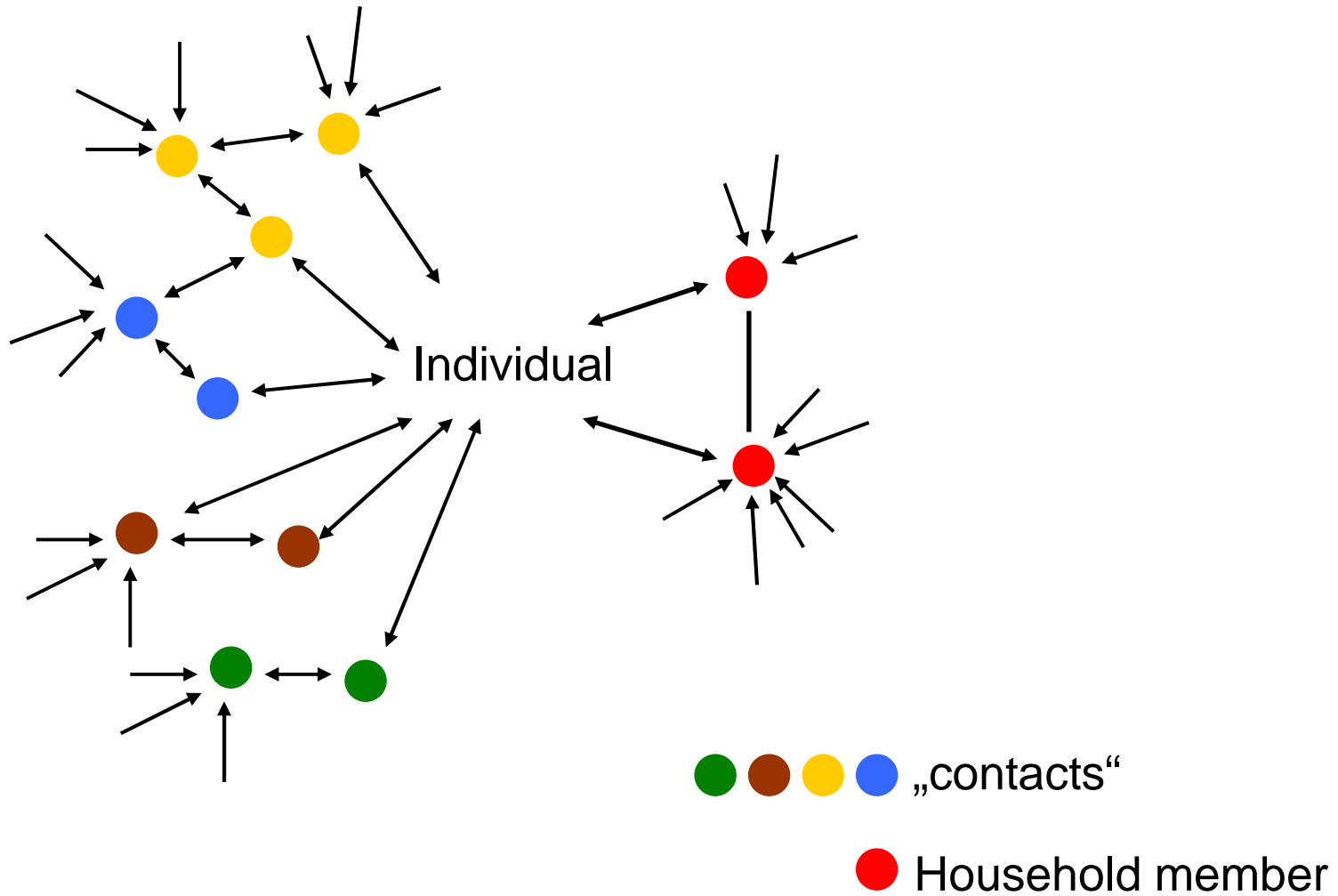
# Position: Person as a network member

---



# Position: Person as a member of networks

---

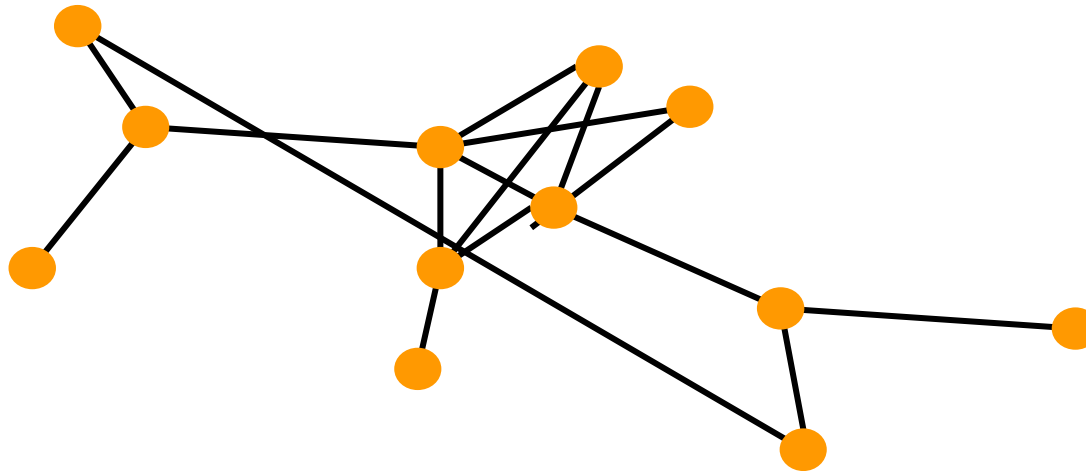


# Definition of a social network

---

The topology of a social network describes

- Which person/firm (node) is linked to which other persons/firms
- By contacts (links) of a certain quality (impedance or cost)



Closeness  $\sim 1/\text{Impedance}$



# Social networks: Hypothesis 1

---

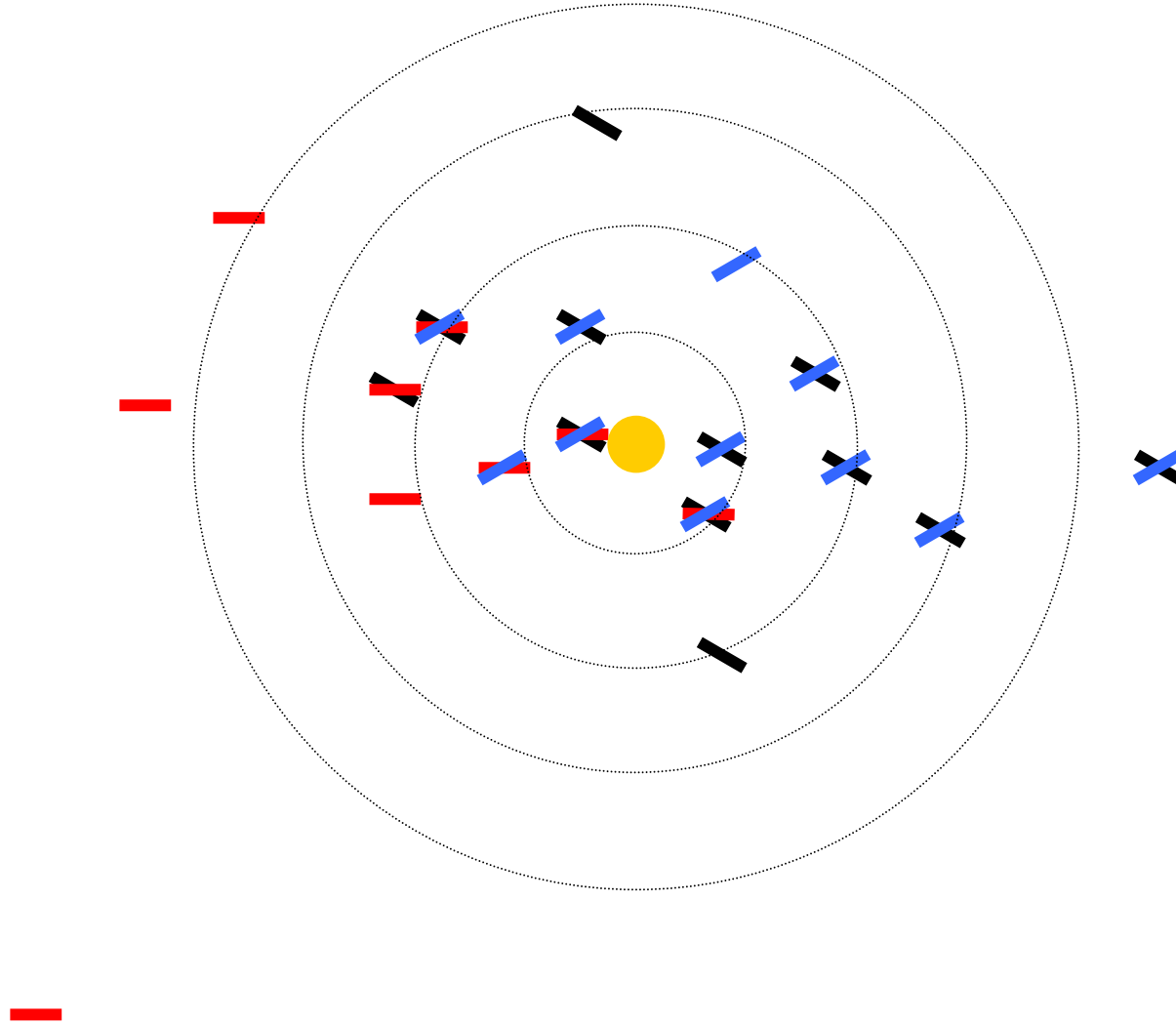
The size of spread (geography) of the social networks is inversely proportional to the generalised costs of communication (travel and telecommunication)

Additional result: Small geographies make it more likely that any two persons are linked through multiple networks

Corollary: The feeling of personal safety (“eyes on the street”) is proportional to the density of local links

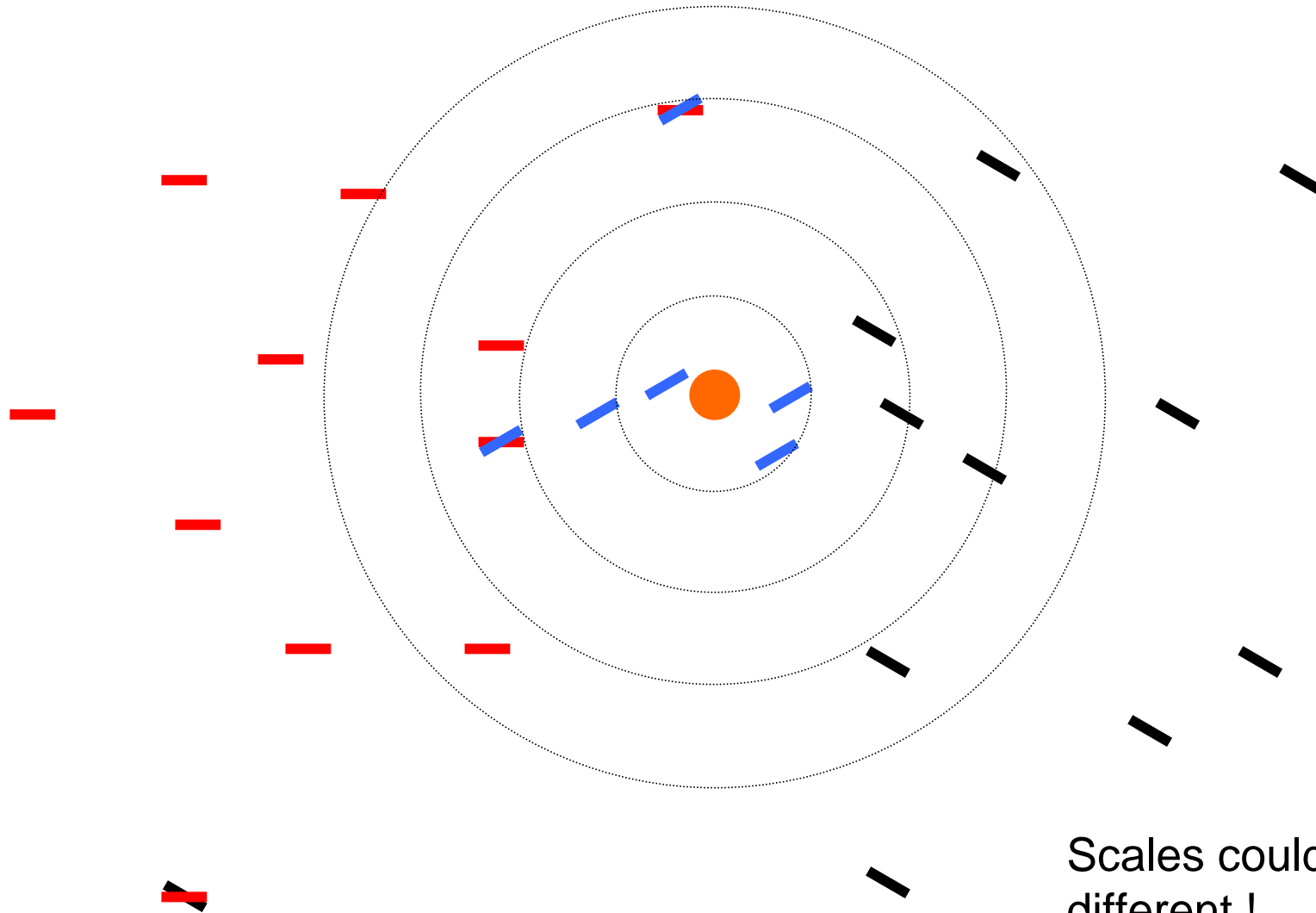
# Locally coherent networks (of the past ?)

---



# Spatially non-coherent networks (today ?)

---



Scales could be different !

## Social networks: Hypotheses 2a and b

---

Persons belong to more networks today

Persons keep more contacts alive than earlier

- More leisure time over the life cycle
- Drastically reduced costs of communication
- Copying of messages has become nearly free

## Social networks: Hypotheses 3

---

Contacts have become more selective

- No need to make do with the „neighbours“

## Social networks: Hypothesis 4

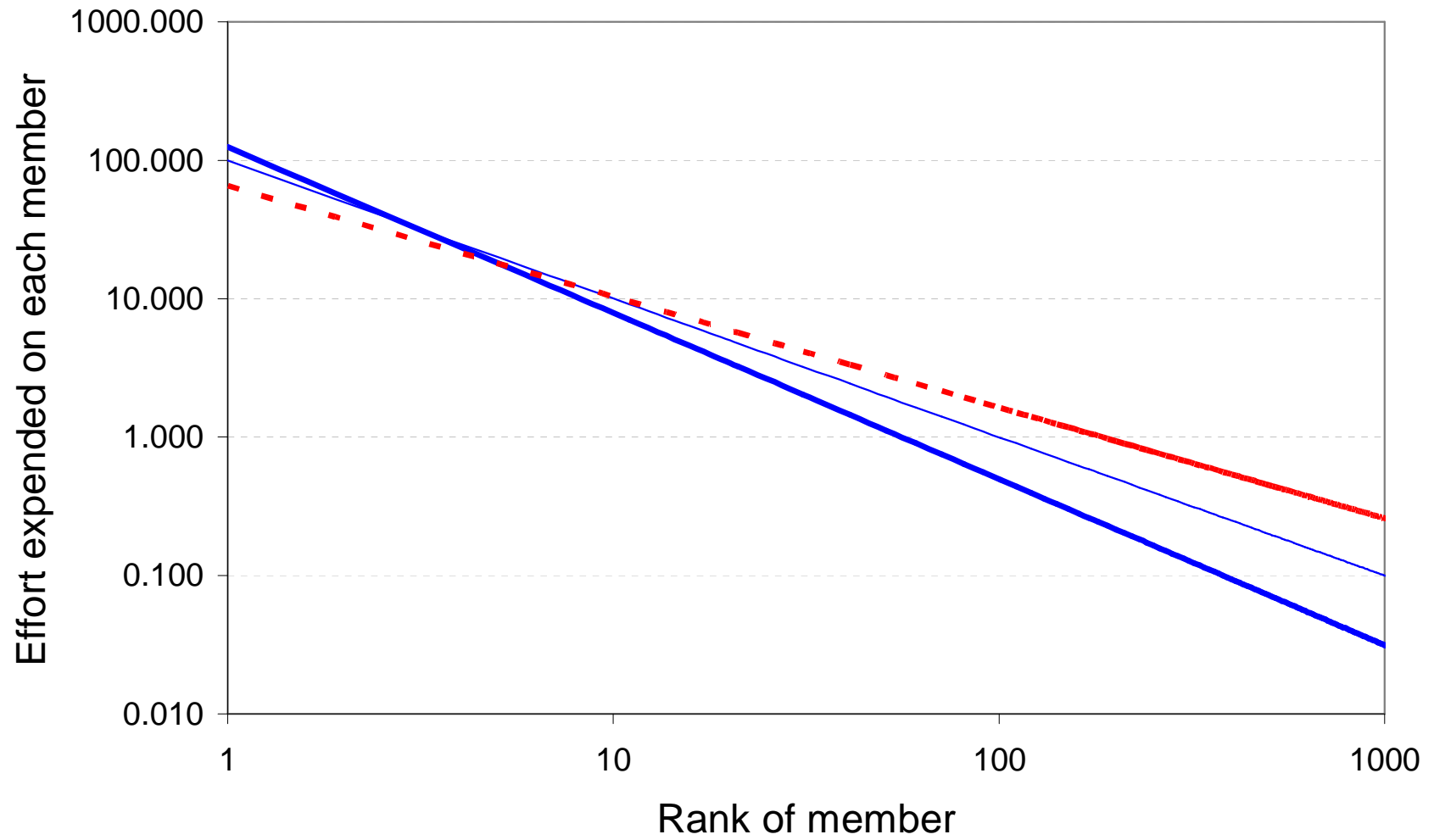
---

The distribution of contacts intensity has become more left skewed

- Selectivity of contacts
- Time requirements for acquiring the background knowledge about the references of the other persons
- Less gossip
- Fewer random meetings

# Shift in contact intensity

---



## Social networks: Hypothesis 5

---

The average knowledge about the contacts of one's contacts is reduced by the increasing skew of the contact intensity:

- Less knowledge about everyday life and contact
- Lower visibility of many technologically enabled contacts

Corollary 1: The impact of gossip/news can be less well predicted

Corollary 2: The distance decay of “network supervision” should be less steep than in the past; the friends of one's friends are likely to be present in the same milieu independent of location.



## Social networks: Assumption

---

The selectivity is being increased by the general availability of mobile phones:

- More spontaneous patterns of time use
- Fewer predictable availabilities at certain (time-space) locations

## Expected impacts: Travel behaviour

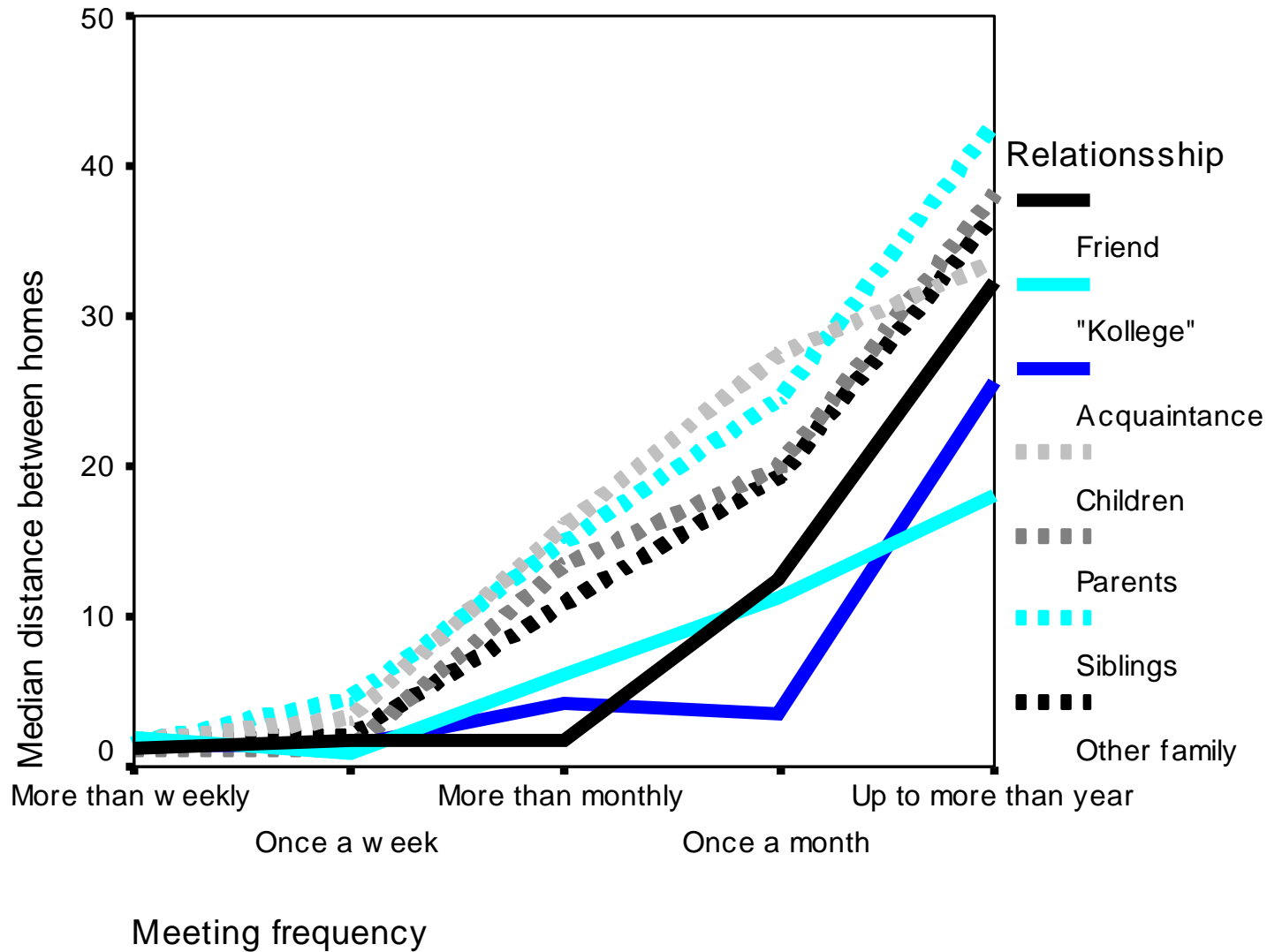
---

Activity spaces should be larger than earlier

Regular long distance travel is required

Fast modes will remain popular

# Distance and meeting frequency



## Expected impacts: localised anomie

---

Reduced number and intensity of local contacts should reduce the local level of trust:

- Growing investment into safeguarding the person and the home
- Reduced exposure to risk during travel, i.e. less travel by public transport, cycling and walking

## Expected impacts: Improved welfare

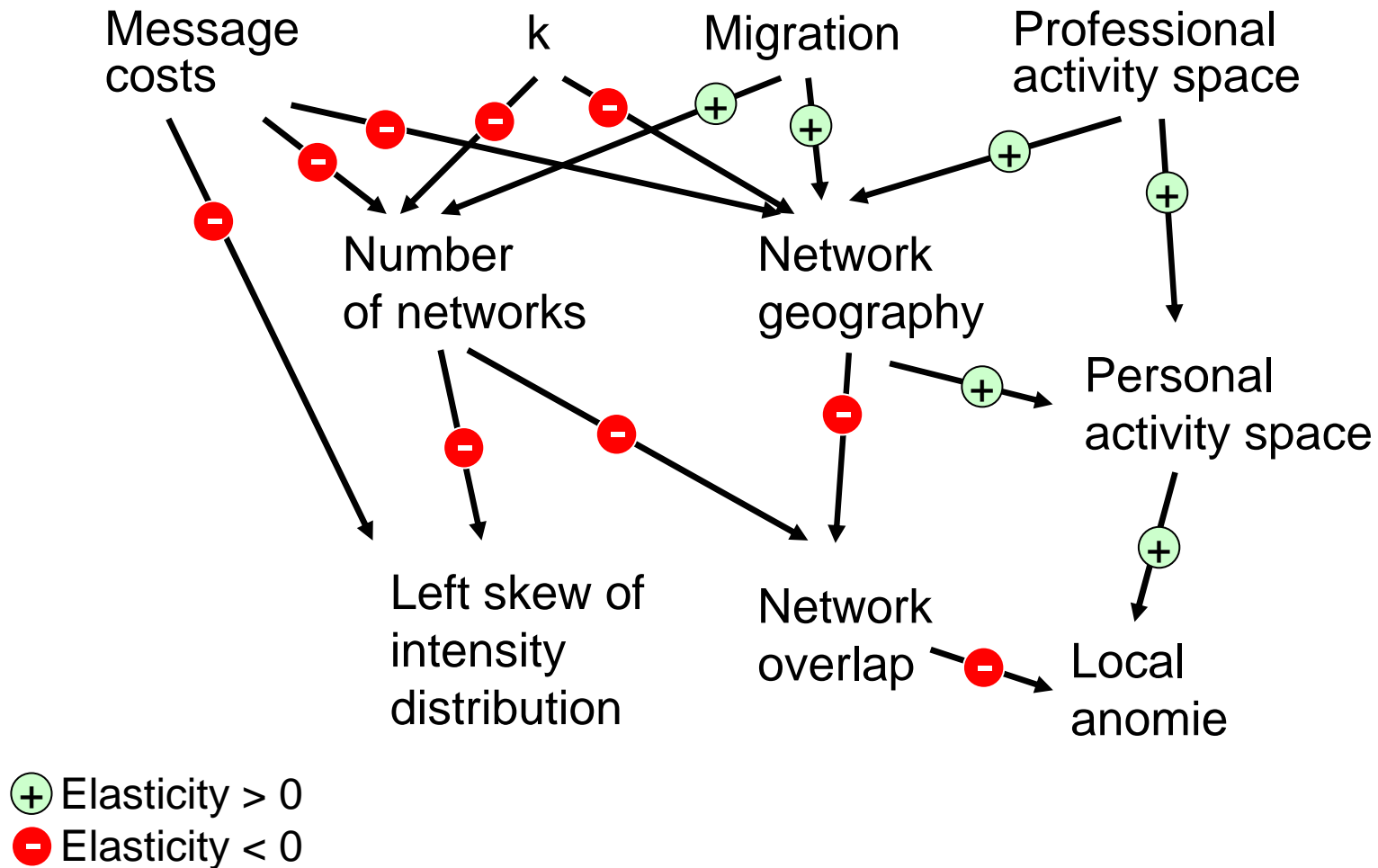
---

The social networks should be more homogeneous and therefore more productive for their members

But, the selectivity excludes the „less attractive“ persons who are disadvantaged through a reduced ability to travel or a reduced ability to participate in activities

# Summary

---



# Research issues

---

- Measurement of the activity spaces (geographies, markets)
- Estimate of historical activity spaces ...
- Connection between welfare and the size of the activity spaces
- Stability of the geographies under pressure
- Elasticities to policy (or environmental) change
- Time to trend change

## When will the marginal benefits become zero ?

---

- .... the localised anomie stresses the other mechanism of social inclusion too strongly
- .... the costs of private protection become too high
- .... the environmental impacts become too threatening
- .... the trend in the costs of travel changes



## Back to the future ?

---



## Literature and references

---

- Axhausen, K.W. (2000) Geographies of somewhere: A review of urban literature, *Urban Studies*, **37** (10) 1849-1864.
- Axhausen, K.W. (2003) Social networks and travel: Some hypotheses, *Arbeitsberichte Verkehr- und Raumplanung*, **197**, Institut für Verkehrsplanung und Transportsysteme (IVT), ETH Zürich, Zürich.
- Axhausen, K.W., S. Beige und M. Bernard (2004) Perspektiven des Schweizerischen Verkehrs bis 2030: Module M04 und M05 Besitz von Mobilitätswerkzeugen – Fahrleistungen/Betriebsleistungen und Verkehrsleistungen, Bericht an das ARE, IVT, ETH Zürich, Zürich.
- Axhausen, K.W. und P. Fröhlich (2004) Public investment and accessibility change, in P. Marti und A. Müller (Hrsg.) Festschrift Schalcher, vdf, Zürich.
- Botte, M. (2003) Strukturen des Pendelns in der Schweiz, Diplomarbeit, Fakultät für Bauingenieurwesen, TU Dresden, August 2003.
- FCC (2001) Long distance telecommunication industry, FCC, Washington, D.C.
- Gätzi, M. (2004) Raumstruktur und Erreichbarkeit, Diplomarbeit, IVT, ETH Zürich, Zürich.
- Galor, O. und D.N. Weil (2000) Population, technology, and growth: From Malthusian stagnation to the demographic transition and beyond, *American Economic Review*, **90** (4) 806-828.

## Literature and references

---

- Gruber, A. (1998) *Technology and Global Change*, Cambridge University Press, Cambridge.
- Putnam, R.D. (1999) *Bowling Alone: The collapse and revival of American community*, Schuster and Schuster, New York.
- Rhode, P.W. und K.S. Strumpf (2003) Assessing the importance of Tiebout sorting: Local heterogeneity from 1850 to 1990, *American Economic Review*, **93** (5) 1648-1677.
- Rumley, P.A. (1984) *Amenagement du territoire et utilisation du sol*, Dissertation, ORL, ETH Zürich, Zürich.
- Siegenthaler, H.J. und H. Ritzmann-Blickenstorfer (eds.) (1996) *Historische Statistik der Schweiz*, Chronos, Zürich.
- Srivastava G. und S. Schönfelder (2003) On the temporal variation of human activity spaces, *Arbeitsberichte Verkehr- und Raumplanung*, **196**, Institut für Verkehrsplanung und Transportsysteme (IVT), ETH Zürich, Zürich.
- Tschopp, M., R. Sieber, P. Keller und K.W. Axhausen (2003) Demographie und Raum in der Schweiz, *DISP*, **153**, 25-32.